



DOBBS TRUCK GROUP

33301 9th Avenue South, suite 100
Federal Way, WA 98003
(206) 624-7383

February 2, 2021

Mr. Duncan Wilson
Friday Harbor Town Administrator
Town of Friday Harbor
P.O. Boc 219
Friday Harbor, WA 98250

REF: AGREEMENT FOR SOURCEWELL BID CONTRACT #060920 CRN CRANE CARRIER COMPANY & 16873A LABRIE. REV2

Dobbs Truck Group would like to formally extend all bid prices, terms, and conditions to the Town of Friday Harbor for the purchase of (1) one or more CCC LET2-26 2 axle chassis with Labrie Leach Alpa III 20 yard Rear Loader body per Sourcewell Crane Carrier Company Contract #060920-CRN and Labrie Contract #091219-LEG.

Following, please find the breakdown of the base prices and options:

-2021 Crane Carrier Company CCC LET2-26 2 axle Rear Loader chassis per the Town of Friday Harbor specifications.	\$ 147,868.00
-Floorplan or interest cost of 280 days at \$17.11 per day	\$ 4,790.80
-Doc fees.	\$ 150.00
-Detailing.	\$ 275.00
-Fuel.	\$ 200.00
-Sourcewell body markup	<u>\$ 6,827.45</u>
-Subtotal for chassis per unit	\$ 160,111.25
-2021 Labrie Leach Alpha AL3-COM-20 AL-III 20 yrd Rear body per the Town of Friday Harbor specifications.	\$ 97,451.20
-Body PDI	\$ 1,470.00
-Freight Mexico to San Luis AZ	\$ 350.00
-Freight to Seattle, WA.	<u>\$ 5,660.00</u>
Sub Total for body per unit	<u>\$104,931.20</u>

3801 Airport Way South
Seattle, WA, 98108
(206) 624-7383
FAX: (206) 340-0416
1-800-255-7383

2028 Rudkin Rd.
Yakima, WA, 98909
(509) 453-3700
FAX: (509) 457-0702
1-800-734-7383

3443 20th Street, E.
Fife, WA, 98424
(253) 922-7383
FAX: (253) 927-7931
1-800-439-7383

15330 Smokey Point Blvd
Marysville, WA, 98271
(360) 659-7383
FAX: (360) 659-1705
1-888-755-7383

6214 E Broadway
Spokane, WA, 99212
(509) 535-4241
FAX: (509) 536-3949
1-800-572-6219

1435 E. Hillsboro St.
Pasco, WA, 99301
(509) 545-3700
FAX: (509) 545-1454
1-888-330-7383

2200 Spar Ave.
Anchorage, AK, 99501
(907) 276-2020
FAX: (907) 276-2164

-Sub Total	\$265,042.45
-Washington State Sales Tax (9.5%)	<u>\$ 25,179.03</u>
Total	<u><u>\$290,221.48</u></u>

An early pay option of \$4,000.00 deducted from the base price will be available if the chassis is paid for upon arrival at the body company.

Thank you for the opportunity to earn your business!

Stu Fox

Stu Fox
Director of Refuse Sales
Dobbs Truck Group



QUOTATION PAGE

2020 Pricing B

Regional Sales Manager: Boyle		P.O.#:	urceWell: YES	United States	Date: 1.29.21
Purchaser: Western Peterbilt Address: 3707 Air Port Way South City/ST/ZIP: Seattle, WA 98108 Attn: Stu Fox Telephone: 206-624-7383 Fax: 206-340-0416		For Sale To: Town of Friday Harbor Address: 60 Second St City/ST/ZIP: Friday Harbor, WA 98250 Attn: Telephone: Fax:		OE#: Rev: S/N:	Date: Qty: 1 (One) Model: LET2-26 Standard Cab Spec#: 06092020-01 Sourcewell
Vocation (ie. FL, RL, ASL, MSL, RO): RL		Body Make: Leach		Body Model: 20YD	
Engine	Cummins L9-270; 270HP @ 2,000 rpm; Gov. 2,200 rpm; 800 ft. lbs. @ 1,300 rpm				
Engine Emissions	50-State, Clean Idle				
Engine Protection	Cummins 30-second shutdown // low oil pressure, low coolant level, high coolant temp.				
Accessories	FEPTO Adapter 1350/1410				
Dipsticks	RH Side Finder, Engine Oil Level Check and Transmission Oil Level & Fill Tube				
Air Compressor	Cummins-Wabco, 18.7 CFM				
Cooling System	Remote 1814 Sq. In. ,Shell Rotella-Extended Life Coolant (ELC)				
Charge-Air-Cooler	Solid Mounted in Front of Radiator				
Air Intake	Parker 13" Steel Intake				
Accessories	Restriction Indicator, Air Cleaner Mounted				
Accessories	Donaldson, Pre-Cleaner				
Exhaust	LH Vertical Flared Elbow				
Battery Box	Steel Box with Molded Plastic Cover				
Batteries	(3) Three GRP 31, 925 CCA Ea.				
Accessories	Flaming River Disconnect Switch w/ Pilot Light				
Battery Box Location	Standard Location LH Side				
Starter	Heavy Duty Soft Start Includes Over-Crank Protection and Starter Lock Out, 12-Volt				
Alternator	Delco-Remy 24SI, 160-AMP				
Fuel Tank	60 Gallon Alum. Single Tank				
Fuel Tank Location	Custom Location LH Side				
Filter / Separator	Cummins Branded 12V Heated Filter				
Transmission	3500RDS 6-Speed (Allison 5th Generation)				
Transmission Controls	Left Pushbutton				
NIS / AutoNeutral	Auto Neutral System / "AG" Function				
Propshaft	Spicer Life Series SPL-170				
Front Axle	D2000F LMS Wheel Ends Filled with Synthetic Oil				
Front Suspension	Parabolic Taper-Leaf 20K				
Front Wheels	Hub - Steel Disc 22.5 X 9.00				
Front Brakes	16.5 X 7 Wide Brake Package				
Front Slack Adjusters	Automatic				
Front Tires	315/80R22.5 Yokohama MY627W L / 20				
Front Spare Wheel	No				
Front Spare Tire	No				
Steering Position	LH, Drive Only, Tilt / Telescopic Column				
Steering Gear	Sheppard XD-120 w/ 16-Quart Reservoir				
Steering Wheel	Black 18" Soft Touch, 2-Spoke				
Steering Column	Tilt/Telescopic w/ Self-Canceling Turn Signals				
Rear Axle	S26-190				
Rear Ratio	5.57 Ratio 72 MPH Limit Speed: 55 MPH				
Rear Suspension	Reyco 102CC 26k w/o Shocks, // 21k-26k Axle				
Rear Wheels	Hub - Steel Disc 22.5 X 8.25				
Rear Brakes	16.5 X 7				
Rear Slack Adjusters	Automatic				
Rear Tires	11R22.5 Yokohama RY023 H / 16				
Rear Spare Wheel	No				
Rear Spare Tire	No				
Wheel	No				
Tire	No				
Frame	25' Single Rail				
Bumper	Painted Steel				
Frame Construction	Formed C-Channel, 11" x 3.5" x .38" x 25 ft., 120,000 PSI Min. Yield as Rolled Steel				
Frame Properties	Weight = 21.5 lbs. / ft. / rail; Section Modulus = 18.61 ins ³ ; RBM = 2,233,200 in. lbs.				
Wheel Base	164" CA/CT= 140" AF= 79"				
ABS System	4S / 4M				
Drain Valves	Bendix DV-2 Heated, Wet Tank				
Pull Cords	Centralized Drain Valves				
Air Dryer	Bendix B/W AD-IP EP, Heated 0				
Cab	Standard Cab				
Cab Configuration	LET2 LH, Drive Only, Tilt / Telescopic Column				
Cab Construction	94" W x 54" D x 78" H, All 2-Sided Galvaneal Steel, 18" Cab Floor Height Both Sides				
Cab Insulation	R9 Factor Foam; Inside Cab Roof & Back Wall; Outside Cab Bottom & Engine Cover				
Cab Exterior	Front Mud Flaps w/ Inner Fender Splash Shields				
Cab Tilt System	12v Cab Tilt Assist Pump				
Windshield	2-Pieces, Bronze Tinted, Total 2,600 Sq. Ins.				
Windshield Wipers	Intermittent Wipers				
Rear Windows	3-Pieces ,Bronze tinted, total 1,430sq. ins.				
Cab Interior Trim	Padded Engine Cover, Upholstered Rear Panels and Headliner				
Heater	34,120 BTU / HR at 100° F				
Air Conditioning	No A/C				
Accessories	Dual Cab Fans				
Stereo	AM/FM Stereo WB/MP3/WMA/USB & iPod/Bluetooth				
Doors					
Left	Solid				
Right	Solid				
Windows					
Left	Electric, Roll-Down				
Right	Electric, Roll-Down				
Mirrors					
Left	16" x 7" S/S West Coast Htd "B"				





QUOTATION PAGE

2020 Pricing B

Regional Sales Manager: **Boyle** P.O.#: **urceWell: YES** United States Date: **1.29.21**

Purchaser: Western Peterbilt	For Sale To: Town of Friday Harbor	OEF#:	Date:
Address: 3707 Air Port Way South	Address: 60 Second St	Rev:	
City/ST/ZIP: Seattle, WA 98108	City/ST/ZIP: Friday Harbor, WA 98250	S/N:	
Attn: Stu Fox	Attn:	Qty: 1 (One)	
Telephone: 206-624-7383	Telephone:	Model: LET2-26	Standard Cab
Fax: 206-340-0416	Fax:	Spec#: 06092020-01	Sourcewell

Vocation (ie. FL, RL, ASL, MSL, RO): RL **Body Make:** Leach **Body Model:** 20YD

- Right 16" x 7" S/S West Coast Htd "B"
- LH & RH Spots (1) 8" Round Convex Spot, (2) Total 1-Each Side
- Seats**
- LH Sears C2 Air Ride, Black Vinyl
- RH Forward Sears C2 Air Ride, Black Vinyl
- Sunvisors Two (2), Full Width w/ Document Keepers
- Grab Handles Black 14" Long, One (1) Inside Each Side; Black 17" Long, One (1) Outside Each Side
- Dash Panel 1-Piece Molded Gray Dash w/ Molded Instrument & Service Access Panels
- Storage Compartments Two (2), Overhead f/ Documents, Two (2) f/ Rain Gear Under Seats
- Accessories LED Cab Clearance, Marker & Turn Signals
- Cab & Chassis Wiring Packard "GXL" Color Coded, Loomed Wiring, SAE J1939 Configured
- Electrical Circuits Automatic Reset Breakers, Plug-In Connectors & Water-Resistant Exterior Connectors
- Lighting Two (2), 5" x 8" Headlights, Daytime Running Light, LED Turn Signals, LED Marker Lights
- Dome Lights Combination, Two (2) Dome / Map Lights w/ Selector Switch
- Accessories Dual Tone, Air Horn Under Cab
- Backup Alarm Warn or Equal 107 dB(A)
- Power Point 12V w/ Cover, Centered in Dash
- Interior Trim Padded Engine Cover, Upholstered Rear Panels and Headliner
- Accessories Standard - 2 Year Cummins Engine Warranty
- Accessories Standard - 3 Year Allison Edge II Partner Warranty
- Accessories Standard - 2 Year Dana Axle Warranty

Finish Paint

The cab and chassis are protected with Acrylic Urethane, low VOC, high solids paint. The paint assures a "wet look" and "high gloss" distinctness of image that lasts for years and provides long-range benefits such as; durability and resistance to brittleness and chipping; UV absorbers ensure high gloss retention; chemical resistance helps finish withstand heavy use and harsh environments; and high graffiti resistance characteristics.

Item#	Area to be Painted	Code	Color
1	Roof	57971	White
2	Upper Cab	57971	White
3A	Cab Upper Stripe	No	
3B	Cab Lower Stripe	No	
4	Lower Cab	57971	White
5	Bumper	56590	Black
5A	Bumper Stripe	No	
6	Chassis	56590	Black
	Air Lines	56590	Black
	Axles Group	56590	Black
	Bolt Heads	56590	Black
	Brackets	56590	Black
	DEF Tank Mounting	56590	Black
	Drive Lines Group	56590	Black
	Engine Mounts	56590	Black
	Exhaust & Cooling Group	56590	Black
	Hydraulic Reservoir	56590	Black
	Rear Fenders Group	56590	Black
	Transmission & CAC Groups	56590	Black
	Air Cleaner Groups	56590	Black
	Battery Box & Assembly		
7	Fuel Tank & Assembly		Alum Std Finish
8	Front Wheels	2-Sided PC	Gray
9	Rear Wheels	2-Sided PC	Gray
10	Spare Wheel(s)	2-Sided	
11	Cab Windshield Guard	0	0
12	Clear Coat	No	

NOTES

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List Price of Chassis	\$	216,101
List Price of Options:	\$	4,393
List Price of Chassis & Options	\$	220,494
Sourcewell Pricing	\$	138,503
Freight San Luis (Labrie Mexico)	\$	8,365
Contract Administration Fee	\$	1,000
Total Price Per Vehicle	\$	147,868





QUOTATION PAGE

2020 Pricing B

Regional Sales Manager: Boyle	P.O.#: urceWell	YES	United States	Date: 1.29.21
Purchaser: Western Peterbilt Address: 3707 Air Port Way South City/ST/ZIP: Seattle, WA 98108 Attn: Stu Fox Telephone: 206-624-7383 Fax: 206-340-0416	For Sale To: Town of Friday Harbor Address: 60 Second St City/ST/ZIP: Friday Harbor, WA 98250 Attn: Telephone: Fax:	OEF#: Rev: S/N: Qty: 1 (One) Model: LET2-26 Spec#: 06092020-01	Standard Cab	Date:
Vocation (ie. FL, RL, ASL, MSL, RO): RL	Body Make: Leach	Body Model: 20YD		

CRANE CARRIER COMPANY PURCHASE ORDER CONVENTIONAL PROVISIONS

All orders received, accepted and acknowledged by Crane Carrier Company is done with the Buyer's acceptance, knowledge and strict compliance with Crane's Purchase Order Conventional Provisions as follows:

1. The chassis and / or equipment described on the front side of the order is to be manufactured to the specific requirements of the buyer. In the event Buyer cancels this purchase order, or refuses to accept delivery of the chassis and / or equipment, seller may retain any deposit on the purchase price as liquidated damages for the Buyer's breach of the agreement, or, at the Seller's option, Seller may exercise any other remedy which Seller may have for Buyer's breach.
 2. All orders shipped F.O.B point of shipment unless otherwise specified on the front hereof. Seller shall not be liable for any loss, delay or damage sustained in transit. Claims for damage in transit must be asserted by Buyer against the carrier. Claims for shortage or damage not due to the carrier shall be deemed waived unless presented to Seller in writing within 10 days after receipt of shipment.
 3. Seller shall not be liable for any loss, damage, detention or delay resulting from causes beyond its reasonable control or caused by fire, strikes, civil or military authority rulings or regulations or restriction of the federal or any state or municipal government or any branch or agency thereof, car shortages or other delays in transportations or liability to obtain necessary labor, material, equipment, accessories or supplies.
 4. With the exception of Seller's standard published warranty covering the chassis and / or equipment ordered hereunder, Seller makes NO WARRANTY, representation or condition of ANY KIND, express or implied (including NO WARRANTY OF MERCHANTABILITY OR FITNESS) and none shall be implied by law. Except as otherwise provided herein, quality shall be in accordance with seller's specifications. Final determination of the suitability of the chassis and / or equipment for the use contemplated by Buyer is the sole responsibility of buyer, and Seller shall have no responsibility in connection with such suitability.
- Any affirmation of fact or promise made by seller to buyer which relates to the goods sold hereunder shall not be regarded as a part of the basis of the bargain and shall not be deemed to create an express warranty that such goods shall conform to the affirmation or promise. Any description of the goods sold hereunder shall not be regarded as part of the basis of the bargain and shall not create an express warranty that the whole of the goods sold hereunder shall conform to the sample model.
5. This purchase order constitutes the entire agreement between the parties and all negotiations, representations, promises or endorsements, if any, made in the negotiations leading up to the execution of this instrument, become merged, herein. Seller shall not be bound by or liable to buyer for any representation, promise or endorsement made by any agent or person in the seller's employ not contained in this agreement. Buyer in purchasing this order obtains no franchise or territorial or location privileges from seller. Title to all equipment ordered hereunder shall remain in Seller until the purchase price has been paid in full.
 6. Seller shall not be responsible for loss or damage with respect to the subject matter of this order upon delivery to Purchaser or anyone designated by Purchaser.

Signature: _____

Date: _____





SWS Equipment, Inc.

P.O. Box 13040
Spokane Valley, WA 99213-3040

1-800-892-7831

QUOTE

Quote #: DMBCQ3585

Date: 01/12/21

Sales Rep: Dave Crossley

Estimated Ship Date: 210-250 days

FOB: Destination

Ship Via: best way

Terms: Net 15

Quote To:

Dobbs Peterbilt
Stu Fox
3801 Airport Way South
Seattle WA 98124
(206) 624-7383 Fax: 206-340-0416

Ship To:

Town Of Friday Harbor
Mr. Dave Smith
PO Box 219
Friday Harbor WA 98250
360-378-3192

We are pleased to propose the following for your consideration

Qty	Description	Unit Price	Ext. Price
	Sourcewell Purchase: Labrie Contract #091219-LEG		
1	AL3-COM-20 AL-III, Leach Alpha 20 C.Y. Light Commercial Rear Load Body	\$97,451.20	\$97,451.20
1	BBFM0800 Factory Mounting: 20 & 25 C.Y. Bodies		
1	BBFP0811 Hardox 450 Upgrade for Light Commercial Tailgate Replace Standard Steel for Hopper Floor and Hopper Sides (Upper & Lower) by Hardox 450.		
1	CCPM0811 P75 Commercial Front Pump - with Leach Dry Valve System		
1	BCLO0820 Commercial Container Push Bar - Latch & Ears		
2	Perkins D6220 Cart Tipper, Installed on the Left and Right side of hopper		
2	2020-4955 Cans and Tippers, Rubber Flaps on Loadsill for Dual Tipper		
1	LWLT0835 Work Lights: Tailgate Sides - LED - Qty 2		
1	LBLR0825 Back up lights: Qty 2 additional on mid-body rubrails - LED type		
1	LSLO0800 Lights: Multi-Function Strobe Lights:		
1	LSLA0815 Light: Amber Strobe 6in Beacon style (NOT rotating beacon) with guard LH Top of Tailgate - LED - Qty 1		
1	LAFF0850 Lights: Oval Strobe - LED - Flush Mounted Front of Body - Qty 2		
1	LLPA0800 Lights: Mid-Body Turn Signals (14- 20 C.Y. Body) - LED - Qty 2		
1	CCCC0841 Single Safety Vision camera (with shutter) Monitor must be selected separately. Heater. Shutter		
1	CCCM0841 Safety Vision 7" color LCD monitor Included in system base price for shuttered and non-shuttered		

Qty	Description	Unit Price	Ext. Price
	cameras. Split screen		
1	BCOT0805 Broom & Shovel Holders - Both Sides Tailgate - Broom and Plastic Shovel Included		
1	CCTB0800 Toolbox: Aluminium, chassis-mounted, size: 24in x 24in (Location TBD, depending on space availability, Additional charges may apply if chassis components need to be relocated)		
1	BBLA0800 Side Door Ladder - with Grab Handle		
1	PCBP0800 Body: 1 Color Base Coat/Clear Coat Body Paint Includes bolt-on parts painted body color - White		
1	Body PDI	\$1,470.00	\$1,470.00
	SubTotal		\$98,921.20
1	Freight from Mexico Plant to San Luis AZ	\$350.00	\$350.00
1	Freight from San Luis AZ to Friday Harbor WA	\$5,660.00	\$5,660.00
	Order Total		\$104,931.20

PRICES SUBJECT TO CHANGE DUE TO CHANGING STEEL PRICES - THANK YOU!

By: _____ Accepted _____ Date _____

QUOTE VALID FOR 30 DAYS

PAYMENT DUE UPON COMPLETION OF WORK OR AS SPECIFIED ABOVE



Client: Solid Waste Systems West, Inc.
 Contact: Dave Crossley
 Address: 6515 E Nixon
 Spokane, WA, 99213-3040, USA
 Phone/Fax: 509-533-9000 / 509-533-1050
 Distributor: Solid Waste Systems Inc.(West)

User: Friday Harbor WA, Town of - AL-III (16872A)
 Contact:
 Address:
 Phone/Fax: /
 Price List: 2021

Shipping address if different from above:
 Chassis delivery: **To be confirmed**

SWS Pick up

DESCRIPTION		Price
Model:	LEACH ALPHA-III FACTORY MOUNTED	Capacity: 20-Cor c.y. - AL3-COM-20
Chassis MFR:		126 880\$
Engine:	Model: To be confirmed	See below
Transmission:	Cab: To be confirmed	
Driving config at del.:	Cooler on transmission: No	Aux. Axle: No
Chassis dealer:	To be confirmed	S/N:
Contact email:	To be confirmed	WD #:
Other:		Availability:
Cab color:	Factory supplied	Initials: _____
Body color:	one color included	
Chassis color:	Factory black	Paint scheme:
Cart type:	Perkins D6220 (ACT. ATT AMER)	Match Cab:
Position:	LEFT & RIGHT	Capacity:
Additional Manuals:	0	
Configurative features:		
BBFP0811	Hardox 450 Upgrade for Light Commercial Tailgate: Replace Standard Steel for Hopper Floor and Hopper Sides (Upper & Lower) by Hardox 450. (N/A on Residential Units)	6 860\$
Cans & Tippers options:		
BCLO0820	Commercial Container Push Bar - Latch & Ears	11 240\$
BCDS0860	Dual LEACH Cart Tippers Installation - Includes Load Sill Prep- Hydraulics and LEACH Cart Tippers Load edge/tippers height may need to be adjusted after the body is mounted - (Specify tipper model)	20 780\$
BCDU0870	Replace the Dual LEACH Tippers by Perkins D6220-27K Tippers - Option BCDS0860 must be ordered separately	4 920\$
Hydraulic options:		
CCPM0850	Front Pump - Muncie Live Pack	6 320\$
Lighting options:		
LBLR0825	Back up lights: Qty 2 additional on mid-body rubrails - LED type	1 300\$
LLPA0800	Lights: Mid-Body Turn Signals (14- 20 C.Y. Body) - LED - Qty 2	640\$
LSLO0800	Lights: Multi-Function Strobe Lights: - LED - Upper & Lower Tailgate Light Panels	1 540\$
LAFF0850	Lights: Oval Strobe - LED - Flush Mounted Front of Body - Qty 2 (located in bulkhead except for CNG Behind Cab 82DGE where it's a on a raised structure)	1 060\$
LSLA0815	Light: Amber Strobe 6" Beacon style (NOT rotating beacon) with guard LH Top of Tailgate - LED - Qty 1	1 060\$
LWLT0835	Work Lights: Tailgate Sides - LED - Qty 2	1 440\$
Camera options:		
CCCM0841	Safety Vision 7" color LCD monitor: . Included in system base price for shuttered and non-shuttered cameras. Split screen	0\$
CCCC0841	Single Safety Vision camera (with shutter): Monitor must be selected separately. Heater. Shutter	5 140\$
Body options:		
BCOT0805	Broom & Shovel Holders - Both Sides Tailgate - Broom and Plastic Shovel Included	620\$
BBLA0800	Side Door Ladder - with Grab Handle	780\$
Chassis options:		
CCTB0800	Toolbox: Aluminium- chassis-mounted- size: 24" x 24" x 24" (Location TBD- depending on space availability- Additional charges may apply if chassis components need to be relocated)	3 100\$
Paint options:		
PCBP0800	Body: 1 Color Base Coat/Clear Coat Body Paint Includes bolt-on parts painted body color	4 260\$
Non standard options:		
2020-4955	Cans and Tippers, Rubber flaps on loadsill for dual tipper or dual head tipper configuration - RL	940\$

Terms:	Body: Net 30 days Chassis: Net on delivery for release of MSO Interest fees on past due account of 1.5% per month (18% annual) Price list subject to change at all times due to the steel price index. (This pricing is valid for 30 days.)	Total (body): 198 880,00\$ 51% discount: 101 428,80\$ Total net (body): 97 451,20\$ Total (chassis):
Weight distribution:	Quotes and pricing are subject to changes pending on WD analysis which can alter specs. Upon receipt of PO and chassis specs WD will be conducted and confirmation of acceptance will be issued.	Total net: 97 451,20\$
Delivery:	To be confirmed (Freight charges may vary)	FOB San Luis, AZ 350,00\$ Fuel Surcharge 0,00\$ Total net(unit): 97 801,20\$
Taxes:	Not Included	
		Number of units: 1 Grand total: 97 801,20\$ Currency: US \$

Labrie rep./Patrick Genest

The impacts of Coronavirus cannot be reasonably determined at this time. This proposal does not account for any potential adverse impacts of Coronavirus on Labrie's performance of obligations. In the event of any delays and adverse impacts, Labrie reserves the right for an equitable adjustment of the schedule and prices herein to offset the effects of Coronavirus delays.